



American University of Iraq, Sulaimani

BSc. In Business Administration Program
Degree Progress Guide (Fall 2022 - Onwards)



Below is the natural sequence of Business Administration program courses designed for students to register per semester. Other degree requirements and comprehensive details are to be found in the AUIS Academic Catalog.

Course Code and Description	Credits	Prerequisite(s)
1st Semester		
CSC 101 - Computer Science and IT Applications (Core)	3	None
ENG 101 - Argument (Core)	3	None
CIV 101 - Civilization I: The Ancient World (History) (Core)	3	None
MTH 101 - College Algebra (Core)	3	None
SCI 101 - Life Science (Core)	3	None
Total Credits	15	
2nd Semester		
ENG 102 - Critical Reading (Core)	3	ENG 101
MTH 121 - Business Math (Core)	3	MTH 101
SCI 102 - Physical Science (Core)	3	MTH 101
BUS 202 - Introduction to Business (Major)	3	15 credits
STT 201 - Statistics (Core)	3	MTH 101
Total Credits	15	
3rd Semester		
ENG 203 - Research & Project-Writing (Core)	3	ENG 102
CIV 203 - Civilization III: Ancient World (Humanities) (Core)	3	30 credits
ACC 221 - Financial Accounting (Major)	3	MTH 101
ECO 220 - Principles of Microeconomics (Major)	3	MTH 101
MGT 201 - Principles of Management (Major)	3	21 credits
Total Credits	15	
4th Semester		
ACC 222 - Managerial Accounting (Major)	3	ACC 221
MKT 301 - Principles of Marketing (Major)	3	30 credits
LGS 225 - Introduction to the Commercial Laws of Iraq and Iraqi Kurdistan for Business (Major)	3	45 credits
BUS 303 - Quantitative Business Analysis (Major)	3	ECO 220 and STT 201
Science Course (300 level or below BIO, SCI, PHYS, or CHEM course) (Core)	3	Subject to course selection
Total Credits	15	
5th Semester		
ECO 221 - Principles of Macroeconomics (Major)	3	ECO 220 or ECO 210
FIN 301 - Principles of Finance (Major)	3	ACC 222 and MTH 121
CIV 204 - Civilization IV: The Modern World (Humanities) (Core)	3	CIV 203
Minor, concentration, elective course	3	Subject to course selection
Minor, concentration, elective course	3	Subject to course selection
Total Credits	15	
6th Semester		
MGT 405 - Production Operations Management (Major)	3	BUS 303 and ACC 222
MIS 301 - Management Information Systems (Major)	3	45 credits
Social Science or Humanities core option (300 level or below ART, LIT, ENG, POL, HIST, PHI, or GEO course, or ECO 201) (Core)	3	Subject to course selection
Minor, concentration, elective course	3	Subject to course selection
Minor, concentration, elective course	3	Subject to course selection
Total Credits	15	

7th Semester

MGT 402 - Entrepreneurship (Major)	3	75 credits	
BUS 401 - Business Ethics (Major)	3	LGS 225	
Minor, concentration, elective course	3	Subject to course selection	
Minor, concentration, elective course	3	Subject to course selection	
Minor, concentration, elective course	3	Subject to course selection	
Total Credits		15	

8th Semester

MGT 404 - Strategic Management (Major)	3	90 credits, Business Major or Minor	
BUS 410 - Business Internship (Major)	3	90 credits, Business Major or Minor	
Minor, concentration, elective course	3	Subject to course selection	
Minor, concentration, elective course	3	Subject to course selection	
Minor, concentration, elective course	3	Subject to course selection	
Total Credits		15	

Program Credits

Core	45 credits (15 courses)
Major	45 credits (15 courses)
Minor / Concentration/ Electives	15 credits (5 courses)
Minor / Concentration/ Electives	15 credits (5 courses)
Total	120 credits (40 courses)

General Tips and Recommendations

ECO 210 is not required for Business Administration students. If you take it before ECO 220, it will count as an elective course.

It is your choice to do a minor or concentration, but you do not have to do one. Instead, you can take 10 elective courses.

You can do double minors or concentrations, if you can manage it with your schedule.

ECO 201: Principles and History of Economics is a Social Science course, and counts as a Social Science core class.

Varied Degree Paths

Student degree paths may vary slightly from this form. If an academic record differs from the courses listed in this form, please contact the Registration and Records Office during the advising week for clarification. Independent study, transfer credits or other unique circumstances are typically accounted for in the elective category.